

FIG. 1

10034369.0/3002



2006/07/30 10:34:36

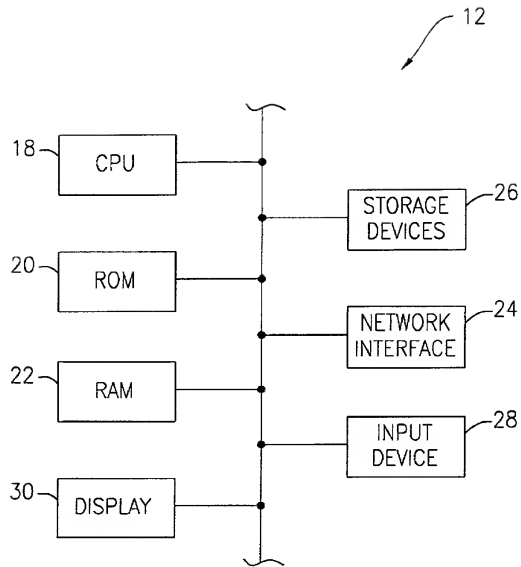


FIG. 2

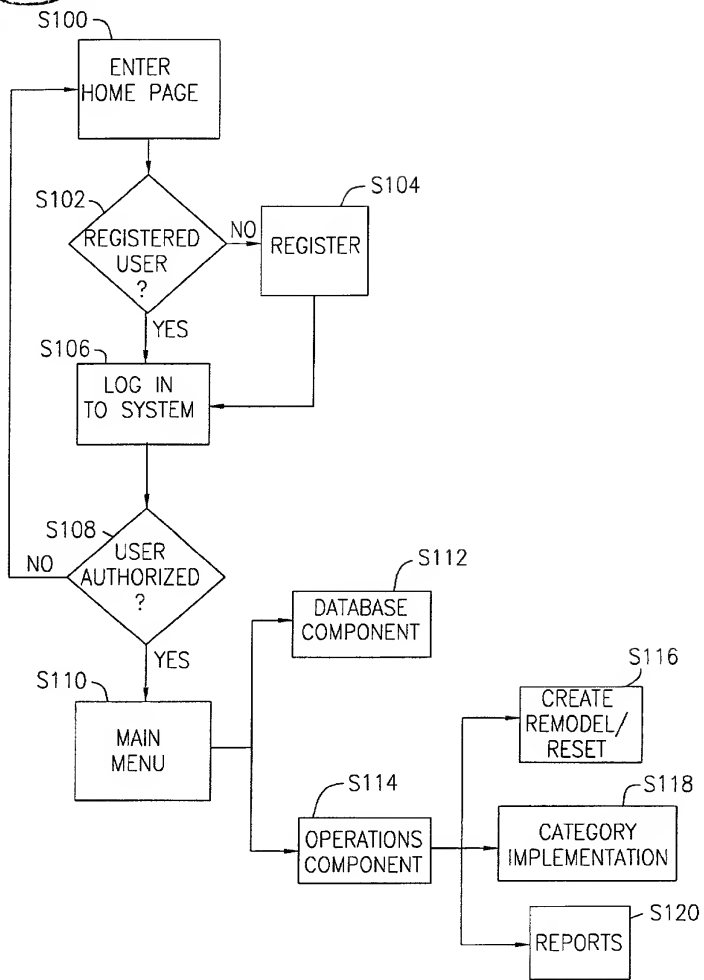


FIG. 3

32

DATABASE

48

OPERATIONS

CLIENT : TEST CLIENT

34	STORE GROUPS	<input checked="" type="radio"/> ADD A STORE GROUP	<input type="radio"/> DELETE A STORE GROUP	<input type="radio"/> MODIFY A STORE GROUP	<input type="radio"/> VIEW ALL STORE GROUPS
36	STORES	<input type="radio"/> ADD A STORE	<input type="radio"/> DELETE A STORE	<input type="radio"/> MODIFY A STORE	<input type="radio"/> VIEW ALL STORES
37	DEPARTMENT	<input type="radio"/> ADD A DEPARTMENT	<input type="radio"/> DELETE A DEPARTMENT	<input type="radio"/> MODIFY A DEPARTMENT	<input type="radio"/> VIEW ALL DEPARTMENTS
38	CATAGORIES	<input type="radio"/> ADD A CATEGORY	<input type="radio"/> DELETE A CATEGORY	<input type="radio"/> MODIFY A CATEGORY	<input type="radio"/> VIEW ALL CATEGORIES
40	LABOR REQUIREMENT	<input type="radio"/> ADD A LABOR REQUIREMENT	<input type="radio"/> DELETE A LABOR REQUIREMENT	<input type="radio"/> MODIFY A LABOR REQUIREMENT	<input type="radio"/> VIEW ALL LABOR REQUIREMENT
42	MANUFACTURERS	<input type="radio"/> ADD A MANUFACTURER	<input type="radio"/> DELETE A MANUFACTURER	<input type="radio"/> MODIFY A MANUFACTURER	<input type="radio"/> VIEW ALL MANUFACTURERS
44	BROKER	<input type="radio"/> ADD A BROKER	<input type="radio"/> DELETE A BROKER	<input type="radio"/> MODIFY A BROKER	<input type="radio"/> VIEW ALL BROKERS
46	LABOR FORCE	<input type="radio"/> ADD A LABOR FORCE	<input type="radio"/> DELETE A LABOR FORCE	<input type="radio"/> MODIFY A LABOR FORCE	<input type="radio"/> VIEW ALL LABOR FORCES

NEXT



FIG. 4



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35

NEW STORE

CLIENT : TEST CLIENT

STORE NO : 5011 36

STROE NAME : BIG SHOP STORE #5011

STORE GROUP : BIG SHOP STORE - 80

STATUS : A--ACTIVE

ADDRESS 1 : 100 ELM STREET

CITY : ANY CITY

STATE : SY

ZIP : 02000

PHONE : 211-111-2222

COMMENTS : NONE

UPDATE CANCEL

FIG. 5

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39

NEW DEPARTMENT

CLIENT : TEST CLIENT

DEPARTMENT NAME :

STATUS : ☒ ACTIVE ☐ INACTIVE

37

FIG. 6



NEW CATAGORY

CLIENT : TEST CLIENT

CATEGORY NO : 2020

CATEGORY NAME : HAIR CONDITIONERS

STAUS : ☒ ACTIVE ☐ INACTIVE

DEPARTMENT NO : HAIR PRODUCTS - 17

NEXT

NEW CATAGORY

CATEGORY INFORMATION	
CLIENT:	TEST CLIENT
CATEGORY:	2020 - HAIR CONDITIONERS
STATUS:	A
DEPARTMENT:	17 - HAIR PRODUCTS

42 SELECT MANUFACTURERS THAT YOU WANT TO ASSIGN TO THIS CATEGORY....

84604 - 3M/PERSONAL CARE PROD		50078 - GARNER
50001 - 8 o		
50002 - A & M		
95892 - ABBOT LABS/MEDISENSE PRODUCTS	<input type="checkbox"/>	
50003 - ABERFOYLE CANADIN		
87748 - ACCO WORLD COMPANIES		
95751 - ACTIVE NUTRITION	<input type="checkbox"/>	
95759 - ADVANCED PUBLISHERS		
95871 - ADVANCED RESEARCH		
95580 - ADVANCED RESEARCH LABS		

NEW CATAGORY

CATEGORY INFORMATION	
CLIENT:	TEST CLIENT
CATEGORY:	2020 - HAIR CONDITIONERS
STATUS:	A
DEPARTMENT:	17 - HAIR PRODUCTS

ENTER THE FOLLOWING INFORMATION

50078 - GARNER	
SKU :	44920
SPACE :	10
DOLLAR SALES :	1,580,466
UNIT MOVMENT :	20001

FIG. 7

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YOU ADDED A NEW LABOR REQUIREMENT SUCCESSFULLY. 43

LABOR REQUIREMENT INFORMATION	
CLIENT:	TEST CLIENT
LABOR REQUIREMENT :	100-BIG SHOP LABOR REQUIREMENT 40
STATUS :	A

SELECT CATEGORIES THAT YOU WANT TO ASSIGN TO THIS LABOR REQUIREMENT... 38

- 301 - AIR FRESHNERS
- 302 - ALL PURPOSE CLNRS
- 286 - ANALGESICS/PAIN RELI
- 282 - ANTISEPTICS/DROPS
- 303 - ASEPTIC
- 230 - AUTO PEG
- 294 - BABY CARE
- 304 - BABY FOOD
- 305 - BABY FORMULA
- 295 - BABY PEG

241 - HAIR CARE ACCES

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NEXT

LABOR REQUIREMENT INFORMATION	
CLIENT:	TEST CLIENT
LABOR REQUIREMENT :	100-BIG SHOP LABOR REQUIREMENT 40
STATUS :	A

ENTER THE FOLLOWING INFORMATION...

241 - HAIR CARE ACCES	
HOURS :	<input style="width: 50px;" type="text"/>

UPDATE

FIG. 8



NEW MANUFACTURER

NEW MANUFACTURER INFORMATION	
MANUFACTURER NO :	1029
MANUFACTURER NAME :	BIG SHOP MANUFACTURER NAME
CONTACT :	JIM SMITH
EMAIL :	JIMSMITH@BIGSHOP
ALTERNATE EMAIL :	--
PHONE :	--
STATUS :	A

LABOR FORCE NAME	ASSIGNED BROKER
USA	ACOSTA - 10 <input type="checkbox"/>
NE,CT	ACOSTA - 10 <input type="checkbox"/>
PA,NJ,DE	ACOSTA - 10 <input type="checkbox"/>
UKROPS	ACOSTA - 10 <input type="checkbox"/>
VIRGINIA/MARYLAND	ACOSTA - 10 <input type="checkbox"/>
W,PA,OH,W.VA	ACOSTA - 10 <input type="checkbox"/>

FIG. 9



10034369.073002

47

NEW BROKER

CLIENT : TEST CLIENT

BROKER NAME : 44

STATUS : ☒ ACTIVE ☐ INACTIVE

FIG. 10



49

CLIENT : TEST CLIENT

LABOR FORCE NO : 100

LABOR FORCE NAME : BIG SHOP LABOR FORCE

SELECT LABOR FORCE AS TEMPLATE : W.PA,OH,W.VA

STATUS : ☒ ACTIVE ☐ INACTIVE

UPDATE

46

FIG. 11

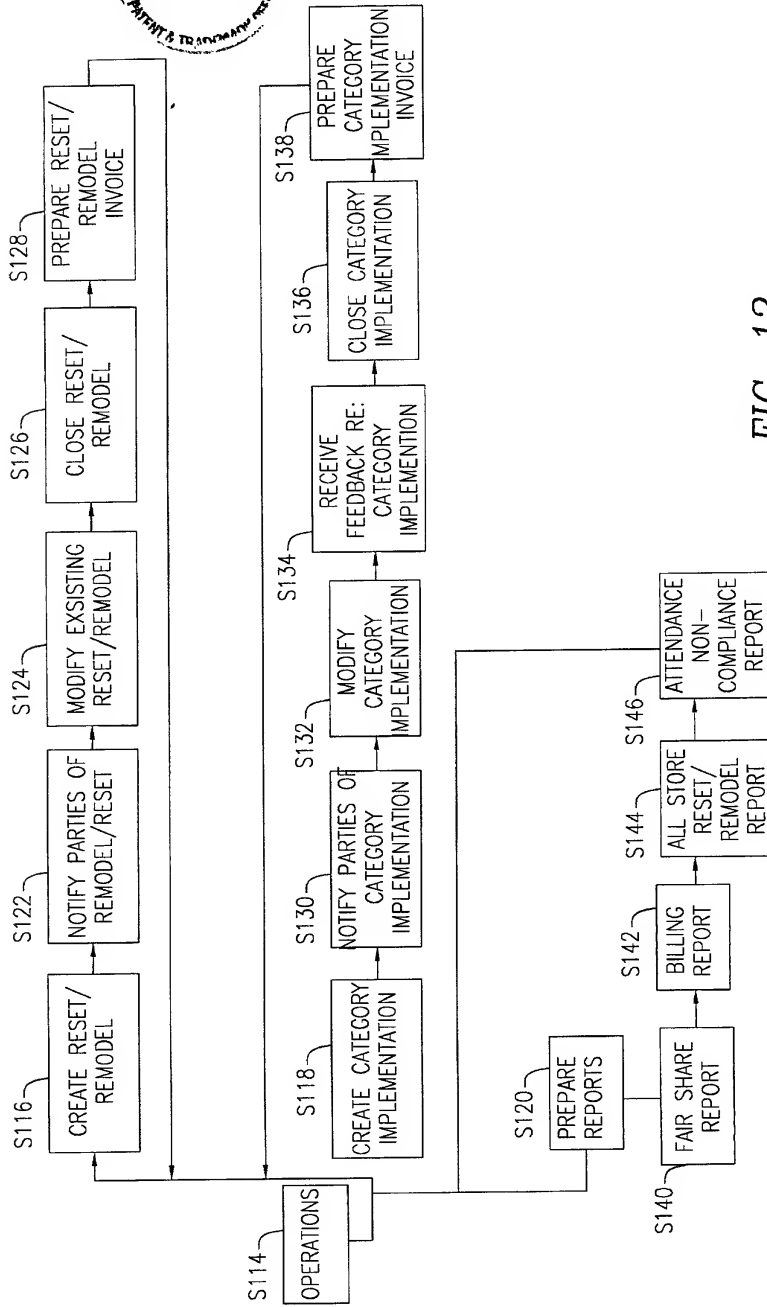


FIG. 12

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51



CREATE STORE REMODEL/RESET	
STORE REMODEL/RESET NAME :	REMODEL SEPTEMBER
STORE REMODEL/RESET START DATE :	09/11/2001
STORE REMODEL/RESET END DATE :	09/25/2001
CLIENT :	TEST CLIENT
STORE GROUP :	BE-LO
STORE :	2233 - BE-LO 1957 E. PEMBROKE AVENUE HAMPTON, VA 23663 PHONE # 757-732-7971
LABOR REQUIREMENT :	LARGE STORE
DEPARTMENT :	GROCERY, GENERAL MERCHANDISE
CATEGORY OPTION :	INCLUDE THE CATEGORIES BELOW
CATEGORIES :	MULTIPLE CATEGORIES CLICK HERE FOR CATEGORIES
LABOR FORCE :	VIRGINIA/MARYLAND

34

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46

303 - ASEPTIC				TOTAL HOURS: 5.00
MANUFACTURER	MERCHANDISING COMPANY/BROKER	FAIR SHARE (%)	FAIR SHARE HOURS	
50041 - COCA COLA	ACOSTA - 10	14.10	0.71	
50102 - HERSEY'S	CONTRACTED-SPAR MERCHANDISING	1.35	0.07	
50126 - KRAFT	CONTRACTED-SPAR MERCHANDISING	41.32	2.07	
50145 - MONDO	ALLEGANCE	19.56	0.98	
50155 - NESTLE	ACOSTA -10	8.55	0.43	
95968 - PROCTOR & GAMBLE	P & G	5.60	0.28	
60000 - PVT. LABEL	PVT. LABEL	2.92	0.15	
50234 - WELCH'S	CONTRACTED-SPAR MERCHANDISING	0.36	0.02	
50243 - YOHOO	CONTRACTED-SPAR MERCHANDISING	6.24	0.31	
312 - BOWL CLEANER				TOTAL HOURS : 3.50
MANUFACTURER	MERCHANDISING COMPANY/BROKER	FAIR SHARE (%)	FAIR SHARE HOURS	
50019 - BENCKISER	ALLEGANCE	5.08	0.18	

42

42

FIG. 13



53

STORE REMODEL/RESET CLOSE

GO TO THE BOTTOM OF THE PAGE

SPECIFY THE MANUFACTURERS WHICH DID NOT ATTEND AND THE DEFAULT RATE THEY WILL BE CHARGED.

- SET HOURLY AS DEFAULT RATE
- SET FLAT AS DEFAULT RATE

SELECT MERCHANDISING COMPANY/BROKERS THAT NEED TO BE CHARGED

42	MERCHANDISING COMPANY/BROKER	MERCHANDISING COMPANY/BROKER'S TIME FOR STORE REMODEL/RESET	ATTENDED TIME
	ACOSTA - 10	0.32	
	ALLIGIANCE	0.31	
	MERKERT	0.34	
	PVT. LABEL	1.02	

STORE REMODEL/RESET CLOSE INFORMATION	
STORE REMODEL/RESET NAME	291 - REMODEL SEPTEMBER
STORE REMODEL/RESET DATES	9/11/2001 8:00:00 AM - 9/25/2001
CLIENT	TEST CLIENT
STORE GROUP	BE-LO
STORE	2233 - BE-LO
LABOR REQUIREMENT	LARGE STORE
DEPARTMENT	GROCERY
CATEGORY :	313
LABOR FORCE	VIRGINIA/MARYLAND

42	313 - BOX DINNERS			TOTAL HOURS:6
	INCLUDE	MANUFACTURERS	MERCHANDISING COMPANY/BROKER	FAIR SHARE (%) FAIR SHARE HOURS

38

<input checked="" type="checkbox"/>	50080 - GENERAL MILLS	MERCHANDISING	4.0	0.238
<input type="checkbox"/>	50111 - INTERNATIONAL HOME	ACOSTA - 10	1.0	0.059
<input checked="" type="checkbox"/>	50126 - KRAFT	CONTRACTED - SPAR MERCHANDISING	3.8	0.229
<input type="checkbox"/>	50131 - LIPTON	ALLEGIANCE	1.0	0.059
<input type="checkbox"/>	50172 - PILLSBURY	MERKERT	0.1	0.008
<input type="checkbox"/>	60000 - PVT. LABEL	PVT. LABEL	3.1	0.187
<input type="checkbox"/>	50180 - QUAKER	MERKERT	1.7	0.102
<input type="checkbox"/>	50181 - RAGU	ALLEGIANCE	0.3	0.017

FIG. 14

2002/07/30 10:34:36

STORE REMODEL/RESET CLOSE

YOU HAVE JUST CLOSED THIS STORE REMODEL/RESET.

BELOW IS THE RELAVENT INFORMATION REGARDING THIS STORE REMODEL/RESET.
TO BILL THIS STORE REMODEL/RESET CLICK ON THE "STORE REMODEL/RESET" LINK ABOVE.

STORE REMODEL/RESET CLOSE INFORMATION		50
STORE REMODEL/RESET NAME	291-- REMODEL SEPTEMBER	
STORE REMODEL/RESET DATES	9/11/2001 8:00:00 AM - 9/25/2001	
CLIENT	TEST CLIENT	
STORE GROUP	BE-LO	34
STORE	2233 -- BE-LO	36
LABOR REQUIREMENT	LARGE STORE	40
DEPARTMENT	GROCERY	37
CATEGORY :	313	38
LABOR FORCE	VIRGINIA/MARYLAND	46
313 -- BOX DINNERS		
BILLABLE MANUFACTURER		
HOURLY RATE AT : \$25	NO EXTRA FINE	50080 -- GENERAL MILLS
HOURLY RATE AT : \$25	NO EXTRA FINE	50126 -- KRAFT

FIG. 15

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TEST CLIENT

57

STORE REMODEL/RESET VENDOR BILLING						
STORE REMODEL/RESET #	STORE REMODEL/RESET NAME	STORE REMODEL/RESET DATE	GENERAL MILLS - 50080 STORE REMODEL/RESET GROUP	STORE REMODEL/RESET ADDRESS	CATEGORY RATE	FAIR SHARE HOURS
298	SEPTEMBER REMODEL	9/15/2001 8:00:00 AM	2233- BE-LO BE-LO	1957 E. PMBROKE AVENUE HAMPTON, VA 23663	313 25.00	0.238
MINIMUM COST IS \$12.50						\$12.50
INVOICE NUMBER : 50080092501						\$
TOTAL :						\$12.50

FIG. 16

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-59

GO TO THE BOTTOM OF THE PAGE

STEPS TO CREATE CATEGORY IMPLEMENTATION		
CATEGORY IMPLEMENTATION NAME : FELBER CATEGORY IMPLEMENTATION		
CATEGORY IMPLEMENTATION START	10/01/2001	CATEGORY IMPLEMENTATION END DATE 10/01/2001
CLIENT :	TEST CLIENT	
DEPARTMENT :	HEALTH AND BEAUTY, GENERAL MERCHANDISE	
STORE DISTRIBUTION OPTION :	DISTRIBUTE STORES BETWEEN MERCHANDISING COMPANY/BROKER	
CATEGORIES :	MULTIPLE CATEGORIES CLICK HERE FOR CATEGORIES	

STORE #	STORE NAME	STORE ADDRESS	STORE PHONE #	ASSIGNED MANUFACTURER/MERCHANDISING COMPANY/BROKER	CATEGORY IMPLEMENTATION DATE FOR STORE	CATEGORY IMPLEMENTATION TIME FOR STORE
2107	BE- LO	612 CAROLINA HWY SUFFOLK, VA 23434	804- 539- 0966	84612 - HARTZ MOUNTAIN CORP/CONTRACTED-SPAR MERCHANDISING	10 / 01 / 2001 MM/DD/YYYY	8 : 00 AM HH:MM (AM/PM)

BACK

COMPLETE

GO TO THE TOP OF THE PAGE

FIG. 17